

# COMPANY PROFILE

Facility Automation | Security | ICT |  
Audio-Visual | Safety Solutions

## SHAPING SMARTER, SAFER SPACES IN EAST AFRICA

IBMS Africa is a systems integrator delivering intelligent  
infrastructure across East Africa.



[www.ibmsafrica.com](http://www.ibmsafrica.com)

COMPANY PROFILE



# W E L C O M E



## FRANCIS KATABARWA

### CEO & Founder

At IBMS, our commitment is simple yet powerful: to deliver intelligent facility solutions that redefine efficiency, safety, and comfort across Africa. We believe technology should not only serve today's needs but also anticipate tomorrow's challenges.

Our direction is clear - to be at the forefront of integrated facility management systems, providing innovative, sustainable, and reliable solutions that empower businesses, institutions, and communities.

As we grow, we remain committed to fostering trusted partnerships, investing in local talent, and creating intelligent environments that drive progress.





## ABOUT COMPANY

IBMS Ltd is a trusted leader in intelligent building solutions across East Africa. We specialize in the consultancy, supply, installation, and support of Extra Low Voltage Systems (ELVS), integrating smart technologies to enhance safety, efficiency, and sustainability in the built environment.

We go beyond traditional engineering by combining MEP, BMS, HVAC, and ELVS controls with emerging technologies like cloud platforms, IoT, and web-based systems—delivering tailored outcomes for every client.



Uganda



Rwanda

### DESIGNING FOR LIFE

Our work spans the places people live, learn, work, recover, and socialize. From concept to lifecycle, we're committed to making buildings smarter, greener, and more responsive to human needs..

# COMPANY TIMELINE





## OUR MISSION

To be the region's most trusted provider of intelligent building solutions - delivering excellence in safety, sustainability, and system integration.



## OUR VISION

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To accelerate growth by offering innovative, cost-effective, and eco-conscious systems that enhance operational efficiency, reduce environmental impact, and elevate client experiences.

## OUR CORE VALUES

Our primary objective is to create superior products and solutions across all our business areas that will position us amongst the leading companies in East Africa in supply and installation of Building Management Systems.



### RELIABILITY IN DELIVERY

We respect timelines and deliver with precision - thanks to our experienced team and proactive planning.



### VALUE-DRIVEN SOLUTION

We offer competitive packages that balance affordability with engineering excellence.



### INNOVATION WITH PURPOSE

We bring smart, customized technologies to life - making high-quality solutions accessible and impactful

## WHAT WE DO

We offer end-to-end services across four key domains - each designed to elevate how spaces function, feel, and perform.



### **SECURITY & SAFETY SYSTEMS**

Smart surveillance, access control, and fire safety solutions that protect people and property.



### **BUILDING MANAGEMENT & ELV INTEGRATION**

Unified control lighting, HVAC and ELV systems for efficient, responsive environments.



### **ENERGY & INFRASTRUCTURE SOLUTIONS**

Scalable power, backup, and infrastructure systems that optimize performance and sustainability.



### **AUDIO-VISUAL & COMMUNICATION**

Integrated AV and communication platforms that enhance collaboration, clarity, and user experience.

# BREAK SLIDE



## PROTECTING WHAT MATTERS

We design and install intelligent systems that safeguard people, property, and data. From fire detection to surveillance and access control, our solutions ensure peace of mind across sectors.



### **CCTV & IP Surveillance**

Monitor and record activity  
with high-resolution,  
networked camera systems.



### **Intrusion Detection & Emergency Response**

Identify threats and activate  
rapid-response protocols.



### **Access Control & Biometric Entry**

Manage secure entry with  
card readers, biometrics,  
and smart locks.



### **Fire Detection & Alarm Systems**

Detect hazards early and  
trigger fast, reliable alerts.

## SMARTER BUILDINGS, SEAMLESS CONTROL

We integrate Extra Low Voltage systems with Building Management Systems (BMS) to optimize performance, comfort, and energy use. Our platforms unify lighting, HVAC, and safety into one intelligent interface.

1



### **BMS Design & Integration**

Centralize control of lighting, HVAC, and safety systems.

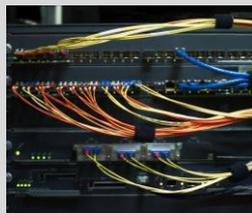
2



### **Lighting & HVAC Automation**

Optimize comfort and energy use with smart automation.

3



### **Structured Cabling & Networking**

Build reliable infrastructure for data, voice, and control systems.

4



### **ELV Systems Coordination**

Seamlessly integrate low-voltage systems for unified performance.

## EFFICIENT ENERGY SYSTEMS



### **SOLAR POWER & HYBRID SYSTEMS**

Harness clean energy for cost-effective, sustainable operations.



### **BACKUP GENERATORS & UPS**

Ensure uninterrupted power during outages and grid instability.



### **ENERGY MONITORING & OPTIMIZATION**

Track usage and improve efficiency across facilities.



### **INFRASTRUCTURE CABLING & DISTRIBUTION**

Deliver stable power and data through robust cabling networks.

## SMART AV SOLUTIONS

We create immersive environments and reliable communication systems for work, learning, and hospitality. Our AV setups enhance collaboration, engagement, and guest satisfaction.



### PA Systems & Background Music

Enhance ambiance and communication in public spaces.



### Video Conferencing & Digital Signage

Connect teams and display dynamic content with ease.



### Intercom & IP Telephony

Enable clear, secure voice communication across locations.



### AV Control & Integration

Manage audio-visual systems from a single, intuitive interface.



# THE PROCESS

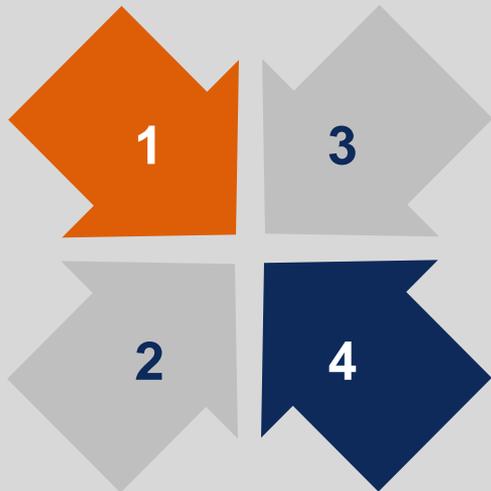
We combine technical expertise with thoughtful planning to deliver seamless, future-ready systems. Every project follows a clear, collaborative workflow - from concept to completion.

## Consult & Assess

We start by understanding client needs, site conditions, and goals.

## Design & Propose

We develop smart systems designs and cost effective solutions tailored to your space.



## Install & Integrate

We execute with precision, coordinating across teams and systems.

## Support & Maintain

We provide ongoing service, upgrades, and technical support.



THE  
**BEST**  
IS OUR  
**PROMISE**

## WE DELIVER THE BEST

At IBMS, we don't just install systems - we build smarter environments. Our promise is to deliver the best in efficiency, safety, and sustainability across every project. From intelligent controls to integrated facility solutions, we're committed to excellence that lasts.



### Smart Systems

Automation, ELVS, and intelligent building controls that enhance performance and usability.



### Secure Environments

Fire safety, surveillance, and access control systems designed to protect people and property.



### Sustainable Solutions

Energy-efficient technologies, solar integration, and eco-conscious design for future-ready spaces.



# OUR WORK

From luxury hospitality to civic infrastructure, our portfolio reflects precision, innovation, and trust.

## Featured Projects:

- Marriott Kigali
- Radisson Blu & Convention Centre
- Kigali Golf Club
- BNR Headquarters
- Kigali Arena
- British Embassy
- Private Residences & Office



## OUR PARTNERS

We work with leading technology providers to deliver world-class systems.



Honeywell



APC

ISEO



PROAV



## WHO WE SERVE



Epic.

Singita



AMBASSADE  
DE FRANCE  
AU RWANDA



Our clients span hospitality, government, finance, education, and private development

### Client Types

- Hotels & Lodges
- Government Institutions
- Banks & Corporates
- Developers & Architects
- NGOs & Agencies

## CONTACT US



Ready to elevate your space? Reach out to discuss your project, request a proposal, or schedule a consultation.



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**THANK  
YOU**



**LET'S BUILD TOGETHER**

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